

**Grant Park Orchestral Association  
SEASONAL JOB OPPORTUNITY  
Program Book Ad Sales Representative**

**(Seasonal Position: begins on or about March 1 through May 15, 2010)**

The Grant Park Orchestral Association ("GPOA") is a nonprofit organization dedicated to supporting the Grant Park Music Festival's ("GPMF") programs and priorities. GPMF is the nation's only remaining free, municipally supported, outdoor summer classical music series in residence in Millennium Park, and is attended by approximately 350,000 people each year over a 10-week period. The Festival publishes 90,000 program books in four editions, and with reuse and pass-alongs reaches approximately 160,000 people, most of whom are residents from the surrounding Millennium Park and the Gold Coast areas of Chicago.

**MINIMUM QUALIFICATIONS: Some prior experience selling advertising space in print or online. An enthusiastic, charismatic personality, and the ability to learn to talk about the programs and audiences of the music festival, is important. Familiarity with classical music a plus but not required. All applicants should be able to demonstrate previous success.**

**APPLICATIONS:** Submit cover letter and resume to:

GPOA

c/o Ad Sales Rep

205 E. Randolph Street, Chicago, IL 60601

E-mail: [jeff.voigt@cityofchicago.org](mailto:jeff.voigt@cityofchicago.org) OR Fax: 312-742-7662 - No Phone Calls Please

**SALARY:** This position is commission only. Commission rate and goal-based incentives will be determined.

**APPLICATION PERIOD:** February 17, 2010 - March 1, 2010

**NOTE: Applications must be submitted by the individual applicant. No second party applications will be accepted.**

**DUTIES:**

This is a free-lance, commission only position. The Festival will provide a recently assembled call list of organizations in the vicinity of Millennium Park which have a high likelihood of advertising as well as training and talking points, and key audience demographics

The Festival can provide office space, a computer and phone line (with voicemail) in our offices and will assist with invoicing and collecting payment.